



**Optimize your bottom
line with our Remote Revenue
Management and Project
Consulting Services.**





WE WORK FOR YOUR PROFIT

Living on Miami Beach in the one of the worlds most densely populated hotel markets, our founders identified the need to mix modern technology with traditional hotel values to help hotels achieve their maximum potential. Our experienced team has a long track record of transforming undervalued assets into opportunity by providing unmatched access to industry knowledge, spurring growth through innovation and operational efficiencies. Our mission is to provide outstanding revenue management services, giving every individual client the feeling of having an in-house revenue manager.

Traditional Revenue Manager Salary :

\$75,000+

VS

Uplift Hospitality Premium Plan

~\$18,000

Whether you are a 10 bedroom bed and breakfast, or a 500 room resort, our remote revenue management is the perfect solution for all hotels. In the past revenue managers have relied on pencil and paper, extensive research and complicated excel spreadsheets to maximize their properties revenues, while often being a position only affordable to large hotels. With Uplift Hospitality and our proprietary technology it is possible for our revenue managers to handle the day to day revenue management remotely. Thus allows you to increase margins by reducing in-house staffing costs while letting our team of experts boost your hotels performance.

We created our remote revenue management service not only to provide an affordable service, but additionally in response to the shortfall of trained revenue managers around the world. At Uplift Hospitality we exclusively employ specialists with in depth knowledge and understanding of your specific markets needs, and have a proven career track record of strong results . We believe you should be receiving top tier talent that normally is only available for large hotels in premier markets, no matter where you are located. Let us hit the ground running using modern video-conferencing and messaging tools to ensure constant and clear communications with you at all times. We will manage your full day-to-day revenue management, from distribution, forecasting and pricing as well as group rates making you feel like we are an in-house employee at a fraction of the cost. We cant wait to get started working for you.

WE OFFER A FREE RMS WITH ALL OF OUR SERVICES

REMOTE REVENUE MANAGEMENT

Below you will find our packages that have been designed to allow your hotel to enjoy affordable and efficient revenue management services from industry leading experts. Regardless of size and class, choose from one of our two tier packages. Should you not find the right bundle for you, we are always happy to provide a free consultation and tailor make a package specific to your needs.

Ask us about our performance based pricing. Let our success be yours.

Services	Basic Plan	Premium Plan
<p>Forecasting / Budgeting</p> <p>Daily Room revenue forecast</p> <p>Room revenue budget</p>	<p>Monthly</p> <p>X</p>	<p>Weekly</p> <p>☑</p>
<p>Meetings/ Communication</p> <p>Revenue Strategy call with hotel management team</p> <p>Ad-hoc communication</p> <p>On-site visits (Quarterly - expensed to hotel)</p>	<p>Monthly</p> <p>☑</p> <p>X</p>	<p>Weekly</p> <p>☑</p> <p>☑</p>
<p>Pricing/ Segmentation Strategies</p> <p>Management of Public Daily rates (BAR)</p> <p>Implementation of multi-tier pricing (Opaque. PKG, etc.)</p> <p>Optimization and tracking of promotional campaigns</p> <p>Strategy optimization for special events and HOT dates</p> <p>Seasonal market segmentation strategy</p>	<p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>X</p>	<p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p>
<p>Group Business</p> <p>Implementation of Group sales guidelines</p> <p>Business displacement analysis</p>	<p>X</p> <p>X</p>	<p>☑</p> <p>☑</p>
<p>Distribution</p> <p>OTA relationship management</p> <p>Distribution cost analysis per channel</p> <p>Selection of OTA & Wholesaler partners</p> <p>Negotiation of OTA contracts</p> <p>GDS evaluation and Optimization</p> <p>OTA content management</p>	<p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p>	<p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p> <p>☑</p>
<p>Cloud reporting</p> <p>Utilization of all Uplift Hospitality reporting tools</p> <p>Scheduled reports sent to hotel management team</p>	<p>☑</p> <p>☑</p>	<p>☑</p> <p>☑</p>



The foundation of Uplift Hospitality is built on an unconditional commitment to service, expertise, and client performance. These essential standards reinforce our tireless commitment to building value driven and sustainable results for our global hospitality clients.

An organization can be judged by the “company they keep” and Uplift Hospitality is proud to serve many excellent and outstanding hotels around the world. It is with honor and gratitude that we approach the market and the clients that we serve. With these values and motivation, we look forward to working with you.

GET STARTED WITH A FREE REVENUE MANAGEMENT AUDIT ON US!



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uplifthospitality.com

Uplift Hospitality provides free audits for every hotel. Before we can work our magic, it is important for us as well as for our prospective clients to understand how efficiently their hotels are operating. We take a look under the hood and provide a free evaluation of the health of your hotels. Based on these findings we can make an educated estimation of where you stand and can make recommendation that will best fit your needs.

**Not looking for full revenue management?
Find out more about our other services:**



Revenue Management consulting



Technology Consulting



Digital Market / Website Development